

<b>P18-03, WAN Evaluation Option 1 Dark Fiber</b>	<b>Points Earned</b>	<b>AT&amp;T</b>	<b>Comcast</b>
<b>Criteria / Points Available</b>			
<b>Non-Cost: Section 2.0 Vendor Qualifications Points Available: 10</b>	<b>10</b>	<b>No Bid</b>	<b>Excellent - 100%</b>
<b>Non-Cost: Section 3.0 Scope of Work Points Available: 30</b>	<b>30</b>	<b>No Bid</b>	<b>Excellent - 100%</b>
<b>Total Score Points Available: 40</b>	<b>40</b>	<b>N/A</b>	<b>40.00</b>
<b>Notes:</b> Non-Cost Determined Utilizing Scoring Matrix Relative to Points Available: Excellent=100%, Very Good= 90%, Good=80%, Adequate=70%, Marginal=50%, Poor=25%, Unacceptable=0%			

<b>P18-03, WAN Evaluation Option 1 Dark Fiber</b>	<b>Points Earned</b>	<b>AT&amp;T</b>	<b>Points Earned</b>	<b>Comcast</b>
<b>Criteria / Points Available</b>				
<b>Total Annual Cost to Provide Dark Fiber 2G Service at 29 Locations For A 36 Month Contract Points Available: 60</b>	<b>N/A</b>	<b>No Bid</b>	<b>60</b>	<b>\$27,000.01 Per Month / \$324,000.12 Annually</b>
<b>Total Score Points Available: 60</b>	<b>60</b>	<b>No Bid</b>		<b>60.00</b>
<b>Notes:</b> Non-Cost Determined Utilizing Scoring Matrix Relative to Points Available: Excellent=100%, Very Good= 90%, Good=80%, Adequate=70%, Marginal=50%, Poor=25%, Unacceptable=0%				

<b>P18-03, WAN Award Summary Option 1 Dark Fiber</b>	<b>Points Earned</b>	<b>AT&amp;T</b>	<b>Points Earned</b>	<b>Comcast</b>
<b>Criteria / Points Available</b>				
<b>Non-Cost: 5.0 Points Available: 40</b> (Includes all elements of Section 2.0 & 3.0)	<b>N/A</b>	<b>No Bid</b>	<b>40</b>	<b>Excellent=100%</b>
<b>Cost Points Available: 60</b> Cost Evaluation Formula: (Lowest Price/R-where "R" represents the cost of proposal currently being ranked) x Points = Score)	<b>N/A</b>	<b>No Bid</b>	<b>60</b>	<b>Full Cost Points Earned</b>
<b>Total Score Points Available: 100</b>	<b>0</b>		<b>100</b>	<b>Highest Scoring Vendor For Option 1</b>
<b>Notes:</b> Non-Cost Determined Utilizing Scoring Matrix Relative to Points Available: Excellent=100%, Very Good= 90%, Good=80%, Adequate=70%, Marginal=50%, Poor=25%, Unacceptable=0%				

<b>P18-03, WAN Evaluation Option 2 Managed Lit Services</b>	<b>Points Earned</b>	<b>AT&amp;T</b>	<b>Comcast</b>
<b>Criteria / Points Available</b>			
<b>Non-Cost: Section 2.0 Vendor Qualifications Points Available: 10</b>	<b>10</b>	<b>Excellent - 100%</b>	<b>No Bid</b>
<b>Non-Cost: Section 3.0 Scope of Work Points Available: 30</b>	<b>30</b>	<b>Excellent - 100%</b>	<b>No Bid</b>
<b>Total Score Points Available: 40</b>	<b>40</b>	<b>40.00</b>	<b>N/A</b>
<b>Notes:</b> Non-Cost Determined Utilizing Scoring Matrix Relative to Points Available: Excellent=100%, Very Good= 90%, Good=80%, Adequate=70%, Marginal=50%, Poor=25%, Unacceptable=0%			

<b>P18-03, WAN Evaluation Option 2 Managed Lit Services</b>	<b>Points Earned</b>	<b>AT&amp;T</b>	<b>Points Earned</b>	<b>Comcast</b>
<b>Criteria / Points Available</b>				
<b>Total Annual Cost to Provide Managed Lit 2G Service at 29 Locations For A 36 Month Contract Points Available: 60</b>	<b>60</b>	<b>\$22,475.00 Per Month / \$269,700.00 Annually</b>	<b>N/A</b>	<b>No Bid</b>
<b>Total Score Points Available: 60</b>	<b>60</b>	<b>60.00</b>		<b>N/A</b>
<b>Notes:</b> Non-Cost Determined Utilizing Scoring Matrix Relative to Points Available: Excellent=100%, Very Good= 90%, Good=80%, Adequate=70%, Marginal=50%, Poor=25%, Unacceptable=0%				

<b>P18-03, WAN Award Summary Option 2 Managed Lit Services</b>	<b>Points Earned</b>	<b>AT&amp;T</b>	<b>Points Earned</b>	<b>Comcast</b>
<b>Criteria / Points Available</b>				
<b>Non-Cost: 5.0</b> <b>Points Available: 40</b> (Includes all elements of Section 2.0 & 3.0)	<b>40</b>	<b>Excellent=100%</b>	<b>N/A</b>	<b>No Bid</b>
<b>Cost</b> <b>Points Available: 60</b> Cost Evaluation Formula: (Lowest Price/R-where "R" represents the cost of proposal currently being ranked) x Points = Score)	<b>60</b>	<b>Full Cost Points Earned</b>	<b>N/A</b>	<b>No Bid</b>
<b>Total Score</b> <b>Points Available: 100</b>	<b>100</b>	<b>Highest Scoring Vendor For Option 2</b>	<b>N/A</b>	
<b>Notes:</b> Non-Cost Determined Utilizing Scoring Matrix Relative to <b>Points Available:</b> Excellent=100%, Very Good= 90%, Good=80%, Adequate=70%, Marginal=50%, Poor=25%, Unacceptable=0%				

<b>P18-03, WAN Final Award Summary</b>	<b>AT&amp;T</b>	<b>Comcast</b>
<b>Final Evaluation of Option 1 Dark Fiber Versus Option 2 Mangaged Lit Service</b>		
<b>Provide WAN Service to 29 FCS Locations at 2G for 36 Months</b>	<b>AT&amp;T only offered Option 2 for a manged lit solution.</b>	<b>Comcast only offered Option 1 for a dark fiber non managed solution.</b>
<b>Total Annual Cost</b>	<b>\$269,700.00</b>	<b>\$324,000.12</b>
<b>Total Contract Cost For 36 Months</b>	<b>\$809,100.00</b>	<b>\$972,000.36</b>
<b>Award Recommendation</b>	<b>FCS recommends AT&amp;T for award under Option 2 Managed Lit Services. AT&amp;T scored 100% on the non cost evaluation segment for Option 2 and was low cost overall for both options evaluated.</b>	